

2nd Quarter Promotion

North Jersey - 1226

May - Doral B2G1F

| | | | | | | | | |
|---------------------------|--|---------|--------|----------|--------------|----------------|--------------|--------------|
| Promotion # | 500435 | | | | | | | |
| Commodity # | 485585 | | | | | | | |
| HH Type | DOR B2G1F MAY / DOR PK DISPLAY | | | | | | | |
| Units per Display | 40 | | | | | | | |
| Suggested Load | Your Call | | | | | | | |
| Display Payment | \$1.50 | | | | | | | |
| 1st. Order Date | 3/27/95 | | | | | | | |
| 1st. Delivery Date | 4/17/95 | | | | | | | |
| H/H Dates | 4/3/95 - 6/30/95 | | | | | | | |
| Pos Support Kit - Item #: | 485585 | | | | | | | |
| Includes: | 40 Sleeves (Promotional UPC #70504) 1 Dump Bin Riser Card, and 1 New Doral Counter Display with built-in riser card. | | | | | | | |
| Recommended Displays: | Stair Step Dump Bin (Item # 469562) Open Order | | | | | | | |
| Total Displays Allocated | Total Cases | Lt. 100 | FF 100 | Lt. King | Lt. Men. 100 | Total Displays | VAP Displays | S/R Displays |
| 420 | 112 | 28 | 28 | 28 | 28 | (15) | Dsp Inc. | |
| Shipping Locations | | | | | | | | |
| 073310 John Bricks | 12 | 31 | 31 | 31 | 31 | 45 | 45 | \$688.85 |
| 109310 Brown/Christom | 8 | 21 | 21 | 21 | 21 | 30 | 30 | |
| 153480 Peter P. Dennis | 8 | 21 | 21 | 21 | 21 | 30 | 30 | |
| 176840 Elsler & Co. | 4 | 10 | 10 | 10 | 10 | 15 | 15 | |
| 363720 Pine Lesser | 12 | 31 | 31 | 31 | 31 | 45 | 45 | |
| 434400 A. Monteverdi | 12 | 31 | 31 | 31 | 31 | 45 | 45 | |
| 488910 Paterson | 24 | 82 | 82 | 82 | 82 | 90 | 90 | \$1377.74 |
| 535731 North Jersey | 8 | 21 | 21 | 21 | 21 | 30 | 30 | |
| 641180 Thomson-Okun | 8 | 21 | 21 | 21 | 21 | 30 | 30 | \$459.23 |
| 658500 United Candy | 12 | 31 | 31 | 31 | 31 | 45 | 45 | |
| 792074 Morris County | 4 | 10 | 10 | 10 | 10 | 15 | 15 | |
| Total Remaining: | | | | | | | | |

\$ Amounts for Regular product

John Bricks - \$1961.52
Paterson - \$3923.05
T. Okun - \$1961.52

290
345

200RB2.XLS

51856 0442

2nd Quarter Promotion

North Jersey - 1226

May - Doral B2G1F

| | | | | | | | | |
|---------------------------|---|---------|--------|----------|--------------|----------------|--------------|--------------|
| Promotion # | 500435 | | | | | | | |
| Commodity # | 485585 | | | | | | | |
| HH Type | DOR B2G1F MAY / DOR PK DISPLAY | | | | | | | |
| Units per Display | 40 | | | | | | | |
| Suggested Load | Your Call | | | | | | | |
| Display Payment | \$1.50 | | | | | | | |
| 1st. Order Date | 3/27/95 | | | | | | | |
| 1st. Delivery Date | 4/17/95 | | | | | | | |
| H/H Dates | 4/3/95 - 6/30/95 | | | | | | | |
| Pos Support Kit - item #: | 485585 | | | | | | | |
| Includes: | 40 Sleeves (Promotional UPC #70504) | | | | | | | |
| | 1 Dump Bin Riser Card, and | | | | | | | |
| | 1 New Doral Counter Display with built-in riser card. | | | | | | | |
| Recommended Displays: | Stair Step Dump Bin (item # 469562) Open Order | | | | | | | |
| Total Displays Allocated | Total Cases | Lt. 100 | FF 100 | Lt. King | Lt. Men. 100 | Total Displays | VAP Displays | S/R Displays |
| 420 | 112 | 28 | 28 | 28 | 28 | (15) | Dsp Inc. | |
| Shipping Locations | | | | | | | | |
| 073310 John Bricks | 12 | 3 | 3 | 3 | 3 | 45 | 45 | \$628.85 |
| 109310 Brown/Christom | 8 | 2 | 2 | 2 | 2 | 30 | 30 | |
| 153480 Peter P. Dennis | 8 | 2 | 2 | 2 | 2 | 30 | 30 | |
| 176640 Eisler & Co. | 4 | 1 | 1 | 1 | 1 | 15 | 15 | |
| 363720 Pine Lesser | 12 | 3 | 3 | 3 | 3 | 45 | 45 | |
| 434400 A. Monteverdi | 12 | 3 | 3 | 3 | 3 | 45 | 45 | |
| 488910 Paterson | 24 | 6 | 6 | 6 | 6 | 90 | 90 | \$1372.74 |
| 535731 North Jersey | 8 | 2 | 2 | 2 | 2 | 30 | 30 | |
| 641180 Thomson-Okun | 8 | 2 | 2 | 2 | 2 | 30 | 30 | \$459.23 |
| 658500 United Candy | 12 | 3 | 3 | 3 | 3 | 45 | 45 | |
| 792074 Morris County | 4 | 1 | 1 | 1 | 1 | 15 | 15 | |
| Total Remaining: | | | | | | | | |

PRODUCT DELIVERY
5/10/95
DISPLAYS
5/8/95

51856 0443

2DORB2.XLS

Sheet 5

| | | | FEB DPC DORAL DISPLAYS | MAY DPC DORAL DISPLAYS | MAY DPC DORAL DIS. SUBS. | TOTAL MAY DPC DORAL DIS. | | | |
|----------------------|---------|----------------------|------------------------------|------------------------------|--------------------------------|--------------------------------|--|--|--|
| 123001 | 176520 | B. EISLER CO. | 90 | 30 | 0 | 30 | | | |
| 123001 | 648590 | A. TRENK & SON | 45 | 30 | 0 | 30 | | | |
| 123002 | 227040 | GLIKIN BROS | 45 | 30 | 0 | 30 | | | |
| 123002 | 536808 | M. BERNSTEIN & SONS | 27 | — | (10) | — | | | |
| 123002 | 461520 | NEWARK TOBACCO | | | | | | | |
| 123003 | 305520 | IRVINGTON TOBACCO | 45 | 30 | 0 | 30 | | | |
| 123004 | 334410 | KING VENDING | 60 | — | (20) | — | | | |
| 123005 | ✓339120 | EDMUND C. KLEINER | 15 | 15 | 0 | 15 | | | |
| 123006 | 379800 | LUCE WHOLESALE | 30 | 10 | 20 | 30 | | | |
| 123007 | 613680 | STAR TOBACCO | 15 | 15 | 0 | 15 | | | |
| 123008 | 347392 | CONSOL SIMON DIST | 45 | 45 | 0 | 45 | | | |
| 123009 | 193350 | FERNANDEZ DISTRIBUTO | 30 | 30 | 0 | 30 | | | |
| 123011 | 83160 | CA BURKE | 45 | 25 | 20 | 45 | | | |
| 123013 | 217281 | PLAINFIELD TOBACCO C | 135 | — | (15) | — | | | |
| 123014 | 423360 | MIDDLESEX TOBACCO CO | 270 | — | (60) | — | | | |
| TOTAL 1230 | | | | | | | | | |
| TOTAL REGION DIRECTS | | | | | | | | | |

FEB
DPC DUAL
DISPLAYS

MAY Sheet 5
DPC DUAL
DISPLAYS

MAY
DPC DUAL
DIS. SUBS.

TOTAL
MAX DPC
DUAL DIS.

| DIVISION | ACCT # | NAME | | | | | | | |
|------------|--------|----------------------|-----|--------|----|--|----|--|--|
| 122460 | 396840 | MANDEL TOBACCO CO. | | | | | | | |
| 122460 | 15240 | AMSTERDAM TOBACCO | | | | | | | |
| TOTAL 1224 | | | | | | | | | |
| 122502 | 77040 | MORRIS BROWN TOBACCO | | | | | | | |
| 122503 | 65880 | BOROUGH HALL OXFORD | | | | | | | |
| 122503 | 396720 | A E MANCINI TOB CO | | | | | | | |
| 122509 | 65760 | BORO PARK TOBACCO | | | | | | | |
| 122510 | 227120 | GLOBE WHOLESALE CO | | | | | | | |
| 122512 | 602280 | SOUTH BEACH NOVELTY | | | | | | | |
| 122514 | 540710 | RICHMOND WHOLESALE | | | | | | | |
| TOTAL 1225 | | | | | | | | | |
| 122601 | 109310 | BROWNY FOOD PRODUCTS | 30 | 30 | | | 30 | | |
| 122602 | 73310 | JOHN BRICKS, INC. | 135 | 30 | 30 | | 60 | | |
| 122603 | 535731 | NORTH JERSEY TOBACCO | 45 | 45 | | | 45 | | |
| 122608 | 488910 | PATERSON TOBACCO | 105 | 80 | 10 | | 90 | | |
| 122609 | 363720 | PINE LESSER & SONS | 45 | 25 | 20 | | 45 | | |
| 122610 | 792074 | MORRIS COUNTY TOBACO | 15 | 5 | 10 | | 15 | | |
| 122612 | 641180 | THOMSON OKUN INC | 30 | 30 | 0 | | 30 | | |
| 122613 | 658500 | UNITED TOBACCO | 45 | 30 NY. | 0 | | 30 | | |
| 122614 | 434400 | A MONTEVERDI INC | 60 | 30 | 0 | | 30 | | |
| 122615 | 176640 | EISLER CO INC | 0 | 0 | 0 | | 0 | | |
| 122616 | 153480 | PETER P. DENNIS INC. | 30 | 30 | 0 | | 30 | | |
| TOTAL 1226 | | | | | | | | | |
| 122901 | 405825 | S/A CIGARETTE CO. | | | | | | | |
| 122903 | 617493 | BONANZA TRADING CORP | | | | | | | |
| 122904 | 511531 | JETRO CASH AND CARRY | | | | | | | |
| 122905 | 558933 | GUTLOVE & SHIRVINT | | | | | | | |
| 122906 | 340350 | KOGER CO INC | | | | | | | |
| 122907 | 598825 | SANDERS LANGSAM TOB. | | | | | | | |
| 122909 | 624300 | SUNRISE CDY. & TOB. | | | | | | | |
| 122910 | 611815 | TIGER TOBACCO INC. | | | | | | | |
| 122912 | 522100 | QUEENS TOBACCO & | | | | | | | |
| 122912 | 313760 | JETRO CASH & CARRY | | | | | | | |
| TOTAL 1229 | | | | | | | | | |

Feb. DPC DEAL
DIP. PLAYS.
MAY DPC DEAL
DIP. PLAYS.
DIP.
RECT.

| | | | | | | | | |
|------------|--------|-----------------------|----|----|--------------|--|--|--|
| 122460 | 785246 | PAL PICK & PAY | | | | | | |
| 122460 | 613257 | 4TH AVE GROCERY | | | | | | |
| 122460 | 405834 | M POGGI TOBACCO CO. | | | | | | |
| 122460 | 498468 | COMELEE COMPANY INC. | | | | | | |
| 122460 | 25075 | CANDYMAN ICE CREAM | | | | | | |
| TOTAL 1224 | | | | | | | | |
| 122604 | 208979 | M & M DISTRIBUTORS | 80 | 60 | J. BRICK | | | |
| 122610 | 582815 | MARTY'S TOBACCO | 10 | 10 | MURRAY CTRY. | | | |
| 122610 | 582817 | JAY TOBACCO | 10 | 10 | PATERSON. | | | |
| 122961 | 642227 | RAVIRAL TRADING | | | | | | |
| 122961 | 531381 | CARIBE PRODUCTS | | | | | | |
| 122961 | 787219 | BORINQUEN TOBACCO | | | | | | |
| 122961 | 117154 | SUGAR, INC. | | | | | | |
| 122961 | 345664 | QUICK SERVICE TOB. | | | | | | |
| 122961 | 546975 | FORDHAM CANDY TOBACC | | | | | | |
| 122961 | 546973 | BRONX WHOLESALE, INC. | | | | | | |
| 122961 | 627817 | 127 W. KINGBRIDGE CO | | | | | | |
| 122961 | 787218 | KINGS TOBACCO | | | | | | |
| 122961 | 465992 | COLO UNITED DIST | | | | | | |
| 122961 | 788866 | R & B CIGAR | | | | | | |
| 122961 | 449560 | TOBACCO DIST. INC. | | | | | | |
| 122961 | 395561 | VP SALES | | | | | | |
| 122961 | 598722 | B&R WHOLESALE | | | | | | |
| 122961 | 631529 | LAXMI TRADING CO. | | | | | | |
| 122961 | 544848 | SAM'S SURPRISES | | | | | | |
| 122961 | 348871 | SUNNYSIDE CDY. & TOB | | | | | | |
| 122961 | 339174 | ALL CITY WHOLESALERS | | | | | | |
| 122961 | 599685 | POLANCO WHOLESALE | | | | | | |
| 122961 | 296821 | A & T TOBACCO | | | | | | |
| 122961 | 296824 | MINAL TOBACCO | | | | | | |
| 122961 | 407766 | H&K TOBACCO | | | | | | |
| 122961 | 613684 | VICTORY TOBACCO CDY. | | | | | | |
| 122961 | 339175 | BROOKLYN TOBACCO | | | | | | |
| 122961 | 813188 | AMERICAN TOB. & CDY. | | | | | | |
| 122961 | 649555 | SOMALIN CIGAR | | | | | | |

1226 399740 PETER CANDY 10 (10) K. and
 1226 575539 NIDHI ENTERPRISES 25 (10) KING.
 1226 401041 B. W. CLIFFORD 10 (10) BLANSTEIN.
 1226 661194 J. C. WHOLESALE 0 0 Page 2 J. BRICKS.
 1226 NATL. CASH & CARRY 20 20 PINELAND.
 1226 037021 CIGARETTE SERVICES.

FEB. DIR. DREAM
DPC DREAM
DISPLAYS
MAY DIR. DREAM
DPC DREAM
DISPLAYS
ACT.

51856 0447

| | | | | | | | | |
|------------|--------|------------------------|-----|------|------------|--|--|--|
| TOTAL 1229 | | | | | | | | |
| 123002 | 77033 | MERCO CANDY & TOBACC | 0 | 0 | MONTICELLO | | | |
| 123003 | 543805 | VIKISHA INC. | 135 | (60) | MIDDLESEX | | | |
| 123006 | 773829 | SPRINGFIELD CANDY | 0 | 20 | LUCE | | | |
| 123007 | 440519 | GALE SALES CO. | 0 | | STAR | | | |
| 123007 | 773974 | GLIKIN | 0 | | PLAINFIELD | | | |
| 123012 | 470122 | KARAN ENTERPRISES | | | | | | |
| 123012 | 590476 | CENTRAL JERSEY TOB | 20 | 20 | C.A. BURKE | | | |
| 123061 | 577086 | NASA DISTRIBUTORS | 20 | 10 | PLAINFIELD | | | |
| TOTAL 1230 | | 27659 CAPORRINO | | | | | | |
| 1230 | 051191 | CENTRAL WHOLESALE | | | LUCE | | | |
| | | TOTAL REGION INDIRECTS | | | | | | |

1230 325636 MPA, WHOLESALE N. ARIZONA
 1230 397230 SUBURBAN WHOLESALE 5 GLIKIN BROS
 1230 453857 JO-LY CANDY DISS. 0 PLAINFIELD
 1230 461520 NEWARK TOBACCO
 1230 480772 SAILEEA CORP.
 1230 563970 WORLD OF BEVERAGE C.A. BURKE
 1226 567833 SMOKE KING 10 PINELESSER
 1230 772536 ZENA ENTERPRISES LUCE
 J.T. Ho. PINELESSER